



High Point, USA



## **NORTH CAROLINA STATE CONTRACT – High Point Furniture Industries, Inc.**

**CONTRACT #: 201400059/Furniture All Types-STC #420A**

**<http://www.doa.state.nc.us/PandC/420a.pdf>**

**CONTRACT TERM:** July 1, 2015 – June 30, 2019

**PRICE LIST:** HPFi 2018 Pricing

**DISCOUNTS FOR STATE AGENCY: All HPFI Products - 53%**

### **DELIVERY:**

This is a delivered and set in place contract; however, charges for complicated connections can be negotiated, and upon approval by the end user charges should be added as a separate line item on the purchase order and on the invoice.

**MINIMUM ORDER FOR FOB:** \$250.00. Buyers can place orders for less than \$250.00. However, actual freight charges can be added as a separate line item on the invoice.

### **Awarded Categories:**

Casegoods (Desks, Credenzas, Conference Tables)

1. Wood Office Desks and Casegoods (Fully Assembled)
2. Laminate Office Desks and Casegoods Desks (Modular Construction)

Classroom Furniture

3. Chairs, General Purpose, Metal
7. Tables, Computer, Classroom

Bookcases

9. Bookcases, Wood, Office

Ergonomic Chairs

10. Ergonomic Chairs

Office Swivel and Side Chairs

11. Wood, Office Side Chairs

Computer Furniture

12. Furniture, Computer

Mobile and Folding Furniture

14. Tables, Folding (Nesting)

Upholstered Seating

17. Lounge Seating, Upholstered (Matching Sofa, Loveseat, Chair only)
18. Lounge Seating, Upholstered (Sectional and Ganged Seating only)

Commercial Dining Tables

19. Chairs, Dining, Hospitality, General Purpose (Wood, Upholstered Type)
20. Chairs, Dining, Hospitality, General Purpose (Metal, Upholstered Type)
21. Tables, Dining
22. Occasional Tables

### **HPFI REPRESENTATIVES**

#### **Sales:**

Michael F. Luther & Associates Telephone: 336-885-1496

Office and Showroom: 2638 Willard Dairy Road, Suite 110, High Point NC 27265

Michael Luther - [mluther@michaelfluther.com](mailto:mluther@michaelfluther.com) - Central and Western NC and SC

Andrew Luther - [aluther@michaelfluther.com](mailto:aluther@michaelfluther.com) - Eastern NC & Eastern SC

Tony Reask - [treask@michaelfluther.com](mailto:treask@michaelfluther.com) - Charlotte and Western SC

**Customer Service:**

Sherri Higgins, CSR Manager, 1104 Bedford Street, High Point NC 27263

Email Address: [SherriH@hpfi.com](mailto:SherriH@hpfi.com)

Phone Number: 800-447-3462 (Ext. 2246)    **Ordering Fax Number:** 800-231-6784

Internet Address: [www.hpfi.com](http://www.hpfi.com)

Federal ID Number: 56-0671724

**ORDERING INSTRUCTIONS:**

State agencies should direct orders to Servicing Dealer, see list below.

Servicing Dealers should direct order **with copy of state agencies order** to HPFI Customer Service

**SERVICING DEALERS**

City	Authorized Dealer	Contact Information
Archdale	Archdale Office Supply Inc. 115 Trindale Road Archdale NC 27263	Contact: Charles Fitzgerald Email: Charles@archdale.com Telephone: 336-434-4549 Fax: 336-861-6391
Arden	Hoyle Office Solutions, Inc. 180 Gleen Bridge Road Arden NC 28704	Contact: Guy Cothran Email: guycothran@hoyleos.com Telephone: 828-681-8797 Fax: 828-681-5933
Asheville	Professional Business Interiors 123 Sweeten Creek Road, Suite A Asheville NC 28803	Contact: Daren Pinkerton Email: darenp@pbiasheville.com Telephone: 828-277-7001 Fax: 828-277-7003
Boone	WJ Office City-Boone PO Box 3529 Boone NC 28607	Contact: Neville Chaney Email: neville@wjoffice.com Telephone: 828-264-3283 Fax: 828-264-0972
Brevard	Grover's Office Supply 55 East Main Street Brevard NC 28712	Contact: Harold Cowlshaw Email: haycow@citcom.net Telephone: 828-883-2676 Fax: 828-884-7446
Canton	RDS 188 Main Street Canton NC 28716	Contact: John Privette Email: john@rdswebsite.com Telephone: 828-648-8425 Fax: 828-648-6199
Chapel Hill	Triangle Office Equipment PO Box 2372 Chapel Hill, NC 27514	Contact: Trey Jones Email: trey@triangleofficeequipment.com Telephone: 919-929-4203 Fax: 919-929-7647
Charlotte	Carolina Business Interiors, Inc. 4020 Yancey Road Charlotte NC 28217	Contact: Todd Wilson Email: todd.wilson@cbi-nc.com Telephone: 704-525-7630 Fax: 704-527-9361

	Delve Interiors 800 Clanton Rd, Waterford Cntr, Suite H Charlotte NC 28217	Contact: Peter Stipicevic Email: <a href="mailto:peters@delveinteriors.com">peters@delveinteriors.com</a> Telephone: 800-263-1250 Fax: 704-940-0539
	Forms & Supply 6410 Orr Road Charlotte NC 28213	Contact: Buddy Jordan Email: <a href="mailto:buddy.jordan@formsandsupply.com">buddy.jordan@formsandsupply.com</a> Telephone: 704-598-8971 Fax: 704-598-9215
	Indoff Office Interiors PO Box 49614 Charlotte NC 28277	Contact: Dave Morrow Email: <a href="mailto:dave.morrow@indoff.com">dave.morrow@indoff.com</a> Telephone: 704-752-9655 Fax: 704-749-9996
	Stephens Office Systems 300-308 Foster Avenue Charlotte NC 28203	Contact: Keiko L Pace Email: <a href="mailto:keiko@stephensoffice.com">keiko@stephensoffice.com</a> Telephone: 704-525-7912 Fax: 704-525-4815
Dunn	Office Value Inc. 300 North Wilson Avenue Dunn NC 28334	Contact: Tony West, Doug West Email: <a href="mailto:tonyw@officevalue.com">tonyw@officevalue.com</a> / <a href="mailto:dougw@officevalue.com">dougw@officevalue.com</a> Telephone: 800-826-6351 Fax: 910-891-4085
Durham	Brame Specialty Co. 949 Washington Street Durham NC 27701	Contact: Bill Freshwater Email: <a href="mailto:b.freshwater@bramespecialty.com">b.freshwater@bramespecialty.com</a> Telephone: 919-683-1331 Fax: 919-683-9692
Fayetteville	Corporate Interiors & Sales 1329 Morganton Road Fayetteville NC 28305	Contact: Margaret Teele Email: <a href="mailto:corporate.interiors@earthlink.com">corporate.interiors@earthlink.com</a> Telephone: 910-483-7000 Fax: 910-483-7006
	Office Sales Inc. 109 Broadfoot Avenue, Suite 112 Fayetteville NC 28303	Contact: David Nichols Email: <a href="mailto:nick3739@yahoo.com">nick3739@yahoo.com</a> Telephone: 910-223-6000 Fax: 910-223-6001
	Williams Office Equipment Co. 407 Ray Avenue Fayetteville NC 28302	Contact: Lamar Williams Jr. Email: <a href="mailto:lamarwilliams@nc.rr.com">lamarwilliams@nc.rr.com</a> Telephone: 910-483-0354 Fax: 910-486-4077
Greensboro	Carolina Office Machines 1407 Mill Street Greensboro NC 27408	Contact: Cindy Bilbro Email: <a href="mailto:cindybilbro@gmail.com">cindybilbro@gmail.com</a> Telephone: 336-275-2871 Fax: 336-275-2465
	Delve Interiors 7820 Thorndike Road Greensboro NC 27409	Contact: Brenda Smith Email: <a href="mailto:b.smith@delveinteriors.com">b.smith@delveinteriors.com</a> Telephone: 800-933-6957 Fax: 336-274-0185

	FSI Greensboro 2606 Phoenix Drive, Suite 204 Greensboro NC 27406	Contact: Janet Blanford Email: janet.blanford@formsandsupply.com Telephone: 800-559-2869 Fax: 336-292-4404
	Piedmont Office Suppliers, Inc. 3206 Rehobeth Church Road Greensboro NC 27406	Contact: Christopher Sharpe Email: csharp@piedmontoffice.com Telephone: 336-856-0100 Fax: 336-856-1101
	Simmons Office Interiors 301-D Pomona Drive Greensboro NC 27407	Contact: Bill Simmons Email: bill@sitsmart.com Telephone: 336-292-8525 Fax: 336-299-5098
	Unique Office Solutions 2522 East Woodlyn Way Greensboro NC 27407	Contact: Amy Lane Email: alane@uosinc.com Telephone: 336-854-0900 Fax: 336-547-9254
Greenville	Delve Interiors 1311 W. Arlington Blvd Greenville NC 27834	Contact: Brian Murphrey Email: b.murphrey@delveinteriors.com Telephone: 800-745-8586 Fax: 252-353-4103
	Institutional Interiors, Inc. 1801 South Charles Blvd. Greenville NC 27858	Contact: Scott Seymour Email: Seymour1@earthlink.net Telephone: 252-758-2212 Fax: 252-758-2726
	Taff Office Equipment 569 S. Evans Street Greenville NC 27835	Contact: Kim Taylor Email: kim@taffco.com Telephone: 800-682-8233 Fax: 252-758-1984
Hickory	Bumbarger's-OF/USA 1425 2nd Street, NE Hickory NC 28601	Contact: Eleanor Coleman Email: eleanor.coleman@bumbargers.com Telephone: 828-322-9428 Fax: 828-322-5574
	Carolina Office Equipment Co PO Box 2145 Hickory NC 28601	Contact: Byron Logan Email: carolinaofficeequipment@yahoo.com Telephone: 828-322-6190 Fax: 828-327-4148
High Point	Hughes-Rankin Company 2020 Logan Street High Point NC 27263	Contact: Bo Cecil Email: bo@hrifurniture.com Telephone: 336-841-2363 Fax: 336-841-2338
Lenoir	Anything Office, Inc. 309 Main Street NW Lenoir NC 28645	Contact: Michelle Colvard Email: michelle@anythingoffice.com Telephone: 828-758-0182 Fax: 828-754-3655

Liberty	Dixie Equipment Company PO Box 565 6918 Kinro Road Liberty NC 27298	Contact: Donna Gordon Email: donna@dixieequipmentco.com Telephone: 336-622-4202 Fax: 336-622-6050
	Learning Environments 104 W. Swannanoa Liberty NC 27298	Contact: Jamie Martin Email: jmartin@learningenvironmentsinc.com Telephone: 336-622-4296 Fax: 336-622-4298
Lincolnton	King's Office Supply 227 E. Main Lincolnton NC 28092	Contact: Bo King Email: boking@bellsouth.net Telephone: 704-735-7415 Fax: 704-732-6554
Lumberton	Forms & Supply Inc. 1314 E. 5th Street Lumberton NC 28359	Contact: Ron Brisson Email: ron.brisson@formsandsupply.com Telephone: 704-598-8971 Fax: 704-596-5383
Matthews	School Specialty Furn. & Equip. 3948 Cameron Creek Drive Matthews NC 28105	Contact: Rob Davis Email: rob.davis@schoolspecialty.com Telephone: 704-849-7984 Fax: 704-849-7983
	Step Up Inc./Corporate Interiors 4400 Friendship Drive Matthews NC 28105	Contact: Arlene Kessler Email: stepup45@mindspring.com Telephone: 704-331-0588 Fax: 704-331-0644
Monroe	Forms & Supply Inc. 1207 Fletcher Broome Road Monroe NC 28112	Contact: Jerry Taylor Email: jerry.taylor@formsandsupply.com Telephone: 704-283-6249 Fax: 704-238-8501
Morrisville	Dynamic Office Services 10320 Globe Road Morrisville NC 27560	Contact: Alan Albritton Email: aados@frontier.com Telephone: 919-361-4333 Fax: 919-361-4388
	PMC Commercial Interiors 3000 Perrimeter Park Drive Morrisville NC 27560	Contact: Yvette Coppedge Email: yvette@pmccommercialinteriors.com Telephone: 919-325-0002 Fax: 919-829-0103
New Bern	Branch's Office Supply 309 Pollock Street New Bern NC 28560	Contact: Fred Wilson Email: fred@branchsfurniture.com Telephone: 252-638-5171 Fax: 252-638-6881
New London	Office Innovations, Inc. 40901 Hearne Road New London NC 28127	Contact: Lisa Furr Email: officeinnovations@ctc.net Telephone: 704-985-1969 Fax: 704-463-0407

North Wilkesboro	Pencare Specialty Interiors 312 Wilkesboro Ave. North Wilkesboro NC 28659	Contact: David Pennel Email: <a href="mailto:david@pencarellc.com">david@pencarellc.com</a> Telephone: 336-990-0744 Fax: 336-990-0775
Pembroke	Howington Office Products LLC 116 West 3 <sup>rd</sup> Street Pembroke NC 28371	Contact: Frankie Howington Email: <a href="mailto:spencer@howingtonop.com">spencer@howingtonop.com</a> Telephone: 910-775-9023 Fax: 910-775-9044
Raleigh	Alfred Williams & Co. 410 S. Salisbury Street, Suite 200 Raleigh NC 27601	Contact: Jill Bradner Email: <a href="mailto:jbradner@alfredwilliams.com">jbradner@alfredwilliams.com</a> Telephone: 919-832-9570 Fax: 919-832-7626
	Blankenship Associates 980 Trinity Road Raleigh, NC 27607	Contact: Caroline McCormac Email: <a href="mailto:cmccormac@blankenshipassociates.com">cmccormac@blankenshipassociates.com</a> Telephone: 919-787-1346 Fax: 919-783-8874
	Delve Interiors 1111-200 Haynes Street Raleigh NC 27604	Contact: Suzanne Perry Email: <a href="mailto:s.perry@delveinteriors.com">s.perry@delveinteriors.com</a> Telephone: 800-955-2580 Fax: 919-821-0462
	FSI Office 3125 Gresham Lake Road Raleigh NC 27615	Contact: Les Crenshaw Email: <a href="mailto:les.crenshaw@formsandsupply.com">les.crenshaw@formsandsupply.com</a> Telephone: 919-841-9048 Fax: 919-841-5848
	Indoff-Raleigh 10800 Summerton Drive Raleigh NC 27614	Contact: Theresa Guest Email: <a href="mailto:Theresa.guest@indoff.com">Theresa.guest@indoff.com</a> Telephone: 919-518-066 Fax: 919-518-0601
	Institutional Interiors, Inc. 2851 Van Huron Drive, Suite 100 Raleigh NC 27615	Contact: Mike Baskett Email: <a href="mailto:mike@institutionalinteriors.com">mike@institutionalinteriors.com</a> Telephone: 919-981-5811 Fax: 919-981-8979
	Kennedy Office-OF/USA 4211-A Atlantic Avenue Raleigh NC 27604	Contact: Palmer Laughridge Email: <a href="mailto:Plaughridge@KennedyOfficeSupply.com">Plaughridge@KennedyOfficeSupply.com</a> Telephone: 919-878-5400 Fax: 919-790-9649
	Storr Office Environments PO Box 90639 Raleigh NC 27675	Contact: Virginia Cleary Email: <a href="mailto:vcleary@storr.com">vcleary@storr.com</a> Telephone: 919-313-3700 Fax: 919-821-2386
	Thrifty Office Furniture 6321 Angus Drive Raleigh NC 27617	Contact: Laura Piercy Email: <a href="mailto:lpiercy@thriftyofficefurniture.com">lpiercy@thriftyofficefurniture.com</a> Telephone: 919-598-8454 Fax: 919-598-8062

Ramsey, NJ	Hertz Furniture 170 Williams Drive Ramsey NJ 07446	Contact: Bob Hakakian Email: bobh@hertzfurniture.com Telephone: 866-459-4250
Reidsville	Reidsville's Office City 1445 Freeway Drive Reidsville NC 27320	Contact: Chuck Rhodes Email: chuck@reidsvilleofficecity.com Telephone: 336-349-8770 Fax: 336-349-2632
Rock Hill	American Pen & Panel PO Box 36276 Rock Hill SC 29732	Contact: Dave Brady Email: dave@americanpenandpanel.com Telephone: 803-324-0544 Fax: 803-324-0548
Siler City	Perfection Equipment Co. PO Box 483 Siler City NC 27344	Contact: Joe Trageser Email: perfection@schoolfurniture.com Telephone: 919-742-5077 Fax: 919-742-4577
Statesville	Office Furniture Concepts 730 Salisbury Road Statesville NC 28677	Contact: Jeff Watt Email: jeff.watt@ofccorp.com Telephone: 704-871-1961 Fax: 704-871-1963
West End	Carolina Furnishing + Design 222 North Trade Street West End NC 27376	Contact: Josh Halverstadt Email: <a href="mailto:cfplusd@gmail.com">cfplusd@gmail.com</a> Telephone: 910-673-1010 Fax: 910-673-0990
	Interior Systems PO Box 529 West End NC 27376	Contact: Mark Goudy Email: mgoudy.isi@wildblue.net Telephone: 910-673-0633 Fax: 910-673-2646
Wilkesboro	Office Furniture Concepts 4389 West US 421 Wilkesboro NC 28697	Contact: Jason Pegg Email: jason.pegg@ofccorp.com Telephone: 336-873-7008 Fax: 336-973-7010
Wilmington	FSI Wilmington 3022 N. Kerr Avenue Wilmington NC 28405	Contact: Janet Thornton Email: janet.thornton@formsandsupply.com Telephone: 910-762-7842 Fax: 910-763-3545
Wilson	Carolina Office Products PO Box 727 Wilson NC 27894	Contact: Charlie Bedgood Email: bedgood4@yahoo.com Telephone: 252-237-0144 Fax: 252-237-1997
Winston-Salem	Furniture Solutions Plus 1325 Ivy Avenue, Bldg. 2 Winston-Salem, NC 27105	Contact: Michelle Christie Email: michelle@furnitureolutionsplus.com Telephone: 336-759-0268 x 106 Fax: 336-759-9357