



High Point, USA



New York State OGS

High Point Furniture Industries Contract # PC68350
GROUP 20915 – Furniture, All Types
(Except Hospital Room and Patient Handling) (Statewide)
Approved Categories: 1,2,3,5,6,7,8,9

Contract period December 2, 2018 through December 1, 2023
High Point Furniture Industries Federal ID # 56-0671724

Price List – January 2, 2018 Price Book – Zone 1 Pricing

Discount \$100 to \$19,999.99 54.9% Off List
Over \$20,000 56% Off List

Minimum Order: \$500.00 – Orders less than 500 lb. assessed minimum freight charge of \$75.00

Purchase Orders – State Agencies purchase orders are sent directly to High Point Furniture Industries referencing the HPFi Dealer of Record, or through Reseller authorized to: “Take Orders” and “Receive Payments” as indicated under Reseller Information on the [Authorized Dealer/Reseller](#) list.

Payment – Checks, directly to High Point Furniture Industries factor (Rosenthal & Rosenthal Southeast), unless order placed through Reseller authorized to Take Orders and Receive Payment.

Purchase Cards - High Point Furniture Industries does accept only Visa or Master Card as payment.

Commission: Paid to Dealer of Record after payment in full by NY agency, on order’s net product value.

Delivery and Installation Fees – Dealer may charge up to 22% (Downstate) or 17% (Upstate) of product net for delivery and installation.

Delivery ARO – 30 to 45 Days, NOW Quick Ship – 2 weeks, except during Peak Season

Warranty – Limited Lifetime Warranty (Reference Price Book Page 4 for details)

Authorized Dealers Updates – Dealer list updated once per calendar quarter

Sales Reps

Moldow Associates

96 Atlantic Avenue
Lynbrook, NY 11563
516-374-6469

Zip codes: 100-119

ken@moldowassociates.com

Whitermore Inc.

35 Lakeview Avenue
Jamestown, NY 14701
716-661-3405

Zip Codes: 120-149

whitinc@windstream.net

HPFi Customer Service – Pamela Miller - 800-447-3462, Ext 2245, Pamelaf@hpfi.com

Website – www.hpfi.com