



High Point, USA



# New York State OGS

**GROUP 20915 – Furniture, All Types**  
(Except Hospital Room and Patient Handling) (Statewide)

**AWARD # 22398 – ES (Replaces Award 20551)**

**High Point Furniture Industries Contract # PC66273**  
**Approved Categories: 1,2,3,5,6,7,8,9**

**Contract period** December 2, 2013 to December 1, 2018  
High Point Furniture Industries Federal ID # 56-0671724

**Price List** – January 1, 2017 Price Book – Zone 1 Pricing

**Discount** \$100 to \$19,999.99 54.9% Off List  
\$20,000 + Up 56% Off List

**Minimum Order 500 lbs** - Add \$75 for less than minimum order

**Purchase Orders** – Are placed by State Agencies and sent directly to High Point Furniture Industries referencing the NY/HPFi [Installing Dealer](#) of Record.

- New York O.G.S. [Authorized Dealers](#) may accept orders and payment directly from state agencies

**Payment** – Checks, directly to High Point Furniture Industries. We also accept purchasing cards (Visa or Master Card only) as payment. Commission is paid to the [Installing Dealer](#) of record after payment in full by NY agency, on order's net product value.

**Delivery and Installation Fees** – [Installing Dealer](#) may charge up to 22% of product net for delivery and installation in downstate and 17% of net upstate.

**Guaranteed Delivery** – 30 Days A/R/O (Quick Ship – 2 weeks)

**Warranty** – Limited Lifetime Warranty (Reference Price Book for details)

**Authorized Dealers** – List updated once per calendar quarter on June 1, September 1, December 1 and March 1.

**Sales Reps**      **Moldow Associates**  
96 Atlantic Avenue  
Lynbrook, NY 11563  
516-374-6469  
**Zip codes: 100-119**  
[repnynj@aol.com](mailto:repnynj@aol.com)

**Whitermore Inc.**  
35 Lakeview Avenue  
Jamestown, NY 14701  
716-661-3405  
**Zip Codes: 120-149**  
[whitinc@windstream.net](mailto:whitinc@windstream.net)

**HPFi Customer Service** – Pamela Miller - 800-447-3462, Ext 2245, [Pamelaf@hpfi.com](mailto:Pamelaf@hpfi.com)

**Website** – [www.hpfi.com](http://www.hpfi.com)