



**HPFI CONTRACT: A81621 – FURNITURE, OFFICE & LOUNGE AND SYSTEMS - STATEWIDE, T408176 GSA**

**EFFECTIVE DATES:** July 30, 2012 through 3/25/19

**F.O.B.** Destination

**DELIVERY:** Delivery will be made within 45 days ARO

**MINIMUM ORDER:** \$500 net, except parts.

**PRICE LIST:** January 1, 2018

**PRODUCT:** Limited to product in HPFI's January 1, 2018 Price List, Products and/or distributors can be updated on December 1, April 1 and August 1.

**Commodity Code: 425-20-084063 – Furniture Office – Casegoods - Line 00001**

**Commodity Code: 425-20-084066 – Furniture Office – Tables - Line 00002**

**Commodity Code: 425-20-084067 – Furniture Office – File/Storage - Line 00003**

**Commodity Code: 425-20-084068 – Furniture Office – Office Seating, Guest, Reception and Ganged - Line 00004**

**Commodity Code: 425-20-084069 – Furniture Office – Ergonomic Seating - Line 00005**

**Commodity Code: 425-20-084070 – Furniture Office – Lateral & Vertical File Cabinets - Line 00006**

**PURCHASE ORDERS and PAYMENTS:** Agency purchase orders should be sent to HPFI Order Entry at Fax 800-231-6784. State agencies payments are sent to HPFI factors at Rosenthal & Rosenthal Southeast, P.O. Box 733909, Dallas, TX 75373-3909. Dealer of record can be stipulated on purchase order or will be assigned

HPFI's reporting to state requires Agency's name, contact name at agency, product purchased and price paid by state.

- Using agencies are required to get three quotes from three qualified contractors or distributors for anything they purchase before issuing P.O.
- NOTE: Using Agencies can negotiate with contractor/distributor.

**STATE AGENCIES DISCOUNTS**

**Spotted Delivery**

Purchases up to \$49,999.00                      42%

\$50,000.00 to \$149,999.00                      43%

\$150,000.00 and up                                      45%

**Platform Delivery:**                                      Additional 3% for Platform Delivery

**PREVAILING WAGE DOES NOT APPLY TO HPFI PRODUCTS WHICH SHIP PRE-ASSEMBLED:**

Permit and Fee Reimbursement	4% upcharge, Not to exceed \$150.
Inventory Taking Services – Hourly Rate	\$45
Design Services – Hourly Rate	\$50



**REPRESENTATIVES:**

**New Jersey Zip Codes: 070-079, 085, 088-089**

SALES: Kevin Shanahan, Moldow Associates 908-303-3265 [kevin@moldowassociates](mailto:kevin@moldowassociates)  
 CUSTOMER SERVICE: Pamela Miller T: 800-447-3462, Ext 2245, F: 877-378-6499 [PamelaF@hpfi.com](mailto:PamelaF@hpfi.com)

**New Jersey Zip Codes: 080-084, 086, 087**

SALES: Darlene Akers, Akers Business Solutions 410-541-3005 [Darlene@akersbusiness.com](mailto:Darlene@akersbusiness.com)  
 CUSTOMER SERVICE: Pamela Miller T: 800-447-3462, Ext 2245, F: 877-378-6499 [PamelaF@hpfi.com](mailto:PamelaF@hpfi.com)

**SERVICING DEALERS:**

<p><b>Bellia Office Furniture</b>  <b>1047 N. Broad Street</b>  <b>Woodbury, NJ 08096</b>  <b>Contact: Michael Bellia</b>  <a href="mailto:mbellia@bellia.net">mbellia@bellia.net</a></p>	<p><b>Tel: 856-845-2234 ext. 141</b>  <b>Fax: 856-845-3392</b>  <b>Region: Southern</b></p>
<p><b>Business Environments</b>  <b>2001 Route 46, Waterview Plaza</b>  <b>Parsippany, NJ 07054</b>  <b>Contact: John Gardner</b>  <a href="mailto:jgardner@befurniture.com">jgardner@befurniture.com</a></p>	<p><b>Tel: 973-335-7725</b>  <b>Fax: 973-335-7710</b>  <b>Region: Northern</b></p>
<p><b>Business Furniture Inc. / BFI</b>  <b>10 Lanidex Center West</b>  <b>Parsippany, NJ 07054</b>  <b>Contact: Bryan Efron</b>  <a href="mailto:beffron@bfifurniture.com">beffron@bfifurniture.com</a></p>	<p><b>Tel: 973-503-0730</b>  <b>Fax: 973-503-1565</b>  <b>Region: Northern</b></p>
<p><b>County Business Systems Inc.</b>  <b>1574 Reed Road</b>  <b>Pennington, NJ 08534</b>  <b>Contact: Joseph C. Lennon, Jr.</b>  <a href="mailto:jlennonjr@cbs-nj.com">jlennonjr@cbs-nj.com</a></p>	<p><b>Tel: 609-935-0180</b>  <b>Fax: 609-935-0177</b>  <b>Region: Central</b></p>
<p><b>Dancker, Sellew &amp; Douglas</b>  <b>291 Evans Way</b>  <b>Branchburg, NJ 08876</b>  <b>Contact: Don Kolterjahn</b>  <a href="mailto:dkolterjahn@dancker.com">dkolterjahn@dancker.com</a></p>	<p><b>Tel: 908-252-6057</b>  <b>Fax: 908-743-1457</b>  <b>Region: Central</b></p>
<p><b>Feigus Office Furniture</b>  <b>2236 Route 9 South, Ideal Plaza</b>  <b>Howell, NJ 07731</b>  <b>Contact: Bill Cave</b>  <a href="mailto:bill@feigus.com">bill@feigus.com</a></p>	<p><b>Tel: 732-780-6665</b>  <b>Fax: 732-780-5281</b>  <b>Region: Central</b></p>

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High Point, USA



<b>Hertz Furniture-New Jersey HF-NJ</b> 95 McKee Drive Mahwah, NJ 07430 Contact: Marc Schwam <a href="mailto:mschwam@hf-nj.com">mschwam@hf-nj.com</a>	<b>Tel: 800-688-9400</b> <b>Fax: 201-529-2800</b> <b>Region: Northern</b>
<b>JC Office Consultants</b> 1661 US Highway 22 West Bound Brook, NJ 08805 Contact: Jackie Orlando <a href="mailto:jackie@jcofficeconsultants.com">jackie@jcofficeconsultants.com</a>	<b>Tel: 732-667-5151</b>  <b>Region: Central</b>
<b>Lee Distributors Inc.</b> PO Box 447 Vernon, NJ 07462 Contact: Jim Lancellotti <a href="mailto:leedist@warwick.net">leedist@warwick.net</a>	<b>Tel: 973-764-9191</b> <b>Fax: 973-764-9210</b> <b>Region: Northern</b>
<b>Source One Furniture</b> 100 Springdale Road, A3-310 Cherry Hill, NJ 08003 Contract: Jesse Domeracki <a href="mailto:Rjesse@sourceonefurniture.com">Rjesse@sourceonefurniture.com</a>	<b>Tel: 609-744-8889</b> <b>Fax: 609-801-1036</b> <b>Region: Southern</b>
<b>RFS Commercial, Inc.</b> 280 N. Midland Ave., Bldg. M, Unit 220 Saddle Brook, NJ 07663 Contact: Rachel Tenderenda <a href="mailto:rtenderenda@rfscommercial.com">rtenderenda@rfscommercial.com</a>	<b>Tel: 888-722-0087</b> <b>Fax: 732-886-3629</b> <b>Region: Northern</b>
<b>Tri Furniture Design LLC</b> 575 Route 70 2nd Floor Brick, NJ 08723 Contact: Mordechi Marc Ort <a href="mailto:trifurnituredesign@gmail.com">trifurnituredesign@gmail.com</a>	<b>Tel: 844-874-3876</b> <b>Cell: 609-408-7061</b> <b>Region: Southern</b>
<b>WB Mason Co, Inc.</b> 535 Secaucus Rd Secaucus, NJ 07094 1435 Melrose Highway Pennsauken NJ 08110 350 Commerce Dr Egg Harbor Township, NJ 08234 21 Commerce Dr. Cranbury, NJ 08512 Contact: Stephan Savastano <a href="mailto:Stephan.savastano@wbmason.com">Stephan.savastano@wbmason.com</a>	<b>Tel: 888-926-2766</b> <b>Fax: 877-348-2591</b> <b>Counties Served: All</b>  <b>Region: Central and Southern</b>
<b>W.S. Goff Company, Inc.</b> 5104 Oakwood Boulevard Mays Landing, NJ 08330 Contact: Barry Goff Jr. <a href="mailto:barrygoff@wsgoff.com">barrygoff@wsgoff.com</a>	<b>Tel: 609-625-5600</b> <b>Fax: 609-625-5633</b> <b>Region: Southern</b>