



High Point, USA



**MHEC CONTRACT – High Point Furniture Industries, Inc.
Massachusetts Higher Education Consortium**

CONTRACT #: MC11-C07 Furniture

CONTRACT TERM: July 1, 2015 – June 30, 2018
(Maximum Contract End Date: June 30, 2020)

PRICE LIST: HPFI January 1, 2016 Price Book and June 2016 Supplement

DISCOUNTS FOR MHEC Members:

- **Dock Delivered** 48%
- **Delivered and Installed** 40%
 - **Orders over \$50,000 receive extra 2%**

Delivery: 45 Days

Terms: Net 30 Days

Return Policy: No returns unless pre-authorized by Customer Service with signed RA. See page 5 of price list

Shipping: FOB Origin

Freight: Included to shipping dock. LTL orders of less than 500 lb. will be assessed a minimum freight charge of \$75.00 net per order (excluding items shipped via small package ground service)

Minimum Order: \$500.00 net, except parts

HPFI REPRESENTATIVES

Sales:

Tim McNaboe, OfficeMac
Lancaster, MA

Email Address: getmac@officemac.biz

Telephone: 508-667-5286 **Fax:** 206-203-2099

Customer Service:

Pamela Fox, 1104 Bedford Street, High Point NC 27263

Email Address: PamelaF@hpfi.com

Telephone: 800-447-3462 (Ext. 2245) **Ordering Fax Number:** 877-378-6499 or 800-231-6784

Internet Address: www.hpfi.com

Federal ID Number: 56-0671724

Offer Extended: Offer is extended to Faculty and Staff only

Contract Extended to New England States: CT, MA, ME, NH, RI, VT

ORDERING INSTRUCTIONS:

Purchase Order: All purchase orders for products against this contract must be marked **MHEC ORDER**

MHEC Members: Send Purchase Order to authorized servicing dealer from list below

Authorized Dealers: Send Purchase Order to Pamela Fox at PamelaF@hpfi.com with copy of members purchase order

SERVICING DEALERS

Dealer	Contact Information	States Covered
Gary Schnopp BBE Office Interiors 122 North Street Pittsfield, MA 01201	Phone: 413-442-8217 x 21 Fax: 413-445-5645 Email: gary@bbeoffice.com	MA, CT
John Keane Creative Office Interiors 141 Elliot Street East Hartfor4d, CT 06114	Phone: 860-525-3133 Email: jkeane@coisolutions.net	MA, CT
Stacey Schneider Demco 4810 Forest Run Road Madison, WI 53704	Phone: 608-242-4522 or 800-747-7561 Fax: 800-720-8094 Email: leads@demco.com	MA, CT, RI, NH, ME, VT
Harry Gruss, Jr. Insalco Corporation 7 Capital Drive Wallingford, CT 06492	Phone: 203-269-1238 Fax: 203-265-9378 Email: harry-insalco@snet.net	CT, MA
Randy Bloem New England Office Supply 135 Lundquist Street Braintree, MA 02184	Phone: 508-234-2634 or 866-636-7872 Fax: 888-636-7329 Email: randyb@neosusa.com	MA, CT
Harry Gruss Office Furniture, Inc. 100 Pearl Street Hartford, CT 06103	Phone: 860-218-2080 x3206 Email: harrygruss@ori.com	MA, CT, RI, NH, ME, VT
Joe Gaffney Red-Thread 1350 Main Street, Suite 1008 Springfield, MA 01103	Phone: 413-386-3527 Email: jgaffney@red-thread.com	MA, CT, RI, NH, ME, VT
Steve Bliss W.B. Mason 59 Centre Street Brockton, MA 02403	Phone: 508-586-3434 Fax: 508-588-3150 Email: steve.bliss@wbmason.com	MA, CT, RI, NH, ME, VT