



High Point, USA



HOWARD COUNTY, MARYLAND Mid-Atlantic Purchasing Team (MAPT)

CONTRACT #: 2015-42 Furniture (Office, School, Library, Etc.) and Equipment

CONTRACT TERM: January 1, 2016 – December 31, 2019 (With 7 one-year renewal options)

PRICE LIST: HPFi January 1, 2019 Price Book

Discounts – Delivered and Installed

- **Proposal 2** Casegoods – Discount 49%
- **Proposal 3** Early Childhood Library – Discount 49%
- **Proposal 4** Seating – Discount 49%
- **Proposal 5** Files and Storage Cabinets – Discount 49%
- **Proposal 6** Tables and Chairs – Discount 49%
- **Proposal 7** Design Services, The delivered and installed discount includes the original plus two design revisions. Additional revisions are charges at the design services hourly rate. - \$98.00 per hour
- **Proposal 8** Reconfiguration – Separate from purchase – Must be on blended or average hourly rate. A quote will be obtained for each job. - \$110.00 per hour
- **Proposal 9** Installation – N/A
- **Proposal 10** “Quick Ship” – Delivery and installation with 15 days ARO. – Up charge/percent increase above standard discount for “Quick Ship” furniture - 5%

Delivery: 45 Days

Terms: Net 30 Days

Return Policy: No returns unless requested within 30 day after receipt of product and pre-authorized by Customer Service with signed RA. Restocking fee not to exceed 25% of selling price.

Shipping: F.O.B Destination

Freight: Included to shipping dock. No Minimum order size.

HPFi REPRESENTATIVES

Sales:

Darlene Akers, Akers Business Solutions, 2406 Peppermill Dr., Ste J, Glen Burnie, MD 21061

Email Address: Darlene@akersbusiness.com

Telephone: 410-541-3005 Fax: 410-541-3009

Customer Service:

Pamela Miller, 1104 Bedford Street, High Point NC 27263

Email Address: PamelaF@hpfi.com

Telephone: 800-447-3462 (Ext. 2245) Ordering Fax Number: 877-378-6499 or 800-231-6784

Internet Address: www.hpfi.com

Federal ID Number: 56-0671724

ORDERING INSTRUCTIONS:**Purchase Order:** All purchase orders for products against this contract must be marked **MAPT ORDER****Agency:** Send Purchase Order to authorized servicing dealer from list below**Authorized Dealers:** Send Purchase Order to Pamela Miller at PamelaF@hpfi.com with copy of members purchase order.**SERVICING DEALERS**

Dealer	Contact Information	MBE/WBE
Edwards and Hill 10810 Guilford Rd., Suite 101 Annapolis Junction, MD 20701 Contact: Hans Edwards	Phone: 301-317-4250 Email: hans@edwardsandhill.com	MBE
AJ Stationers, Inc. 6810 Deerpath Rd., Suite 425 Elkridge, MD 21075 Contact: Linda Kauffman	Phone: 301-299-7155 Email: lkauffman@ajstationers.com	MBE, WBE
Douron Corporation 10 Painters Mill Rd. Owings Mills, MD 21117 Contact: Erik Soderlund	Phone: 410-363-2600 x3055 Email: esoderlund@douron.com	
Zoom, Inc. PO Box 2042 Rockville, MD 20847 Contact: Maureen Leavy	Phone: 301-299-7155 Email: Maureen@zoominc.com	WBE
Atlantic Corporate Interiors 7001 Muirkirk Meadows Dr., Suite A Beltsville, MD 20705 Contact: Drew Andrews	Phone: 301-655-7233 Email: dander's@aciinc.com	WBE
American Design 606 Baltimore Ave., Suite 405 Towson, MD 21204 Contact: Jim Jones	Phone: 410-218-2385 Email: jimjones@americandesignonline.com	WBE
Interior Resource Group 11095 Hidden Trail Drive Owings Mills, MD 21117 Contact: Randy Rossello	Phone: 410-654-3611 Email: randy@interiorresourcegroup.com	MBE
School Specialty 739 Holly Drive North Annapolis, MD 21409 Scott Kurtzman	Phone: 800-305-0174 x1906 Email: Scott.Kurtzman@schoolspecialty.com	

F.A. O'Toole Office Systems, Inc. 350 Clubhouse Road, Suite E Hunt Valley, MD 21031 Contact: Susan Amoroso	Phone: 410-785-1100 Email: susan@otooleofficesystems.com	
Delta Graphic, Inc. 12532 Branders Bridge Road Chester, VA 23831 Contact: Peggy E'Epiro	Phone: 804-748-6448 Email: pdepiro@deltagraphic.com	
Total Business Solutions 3213 Griffin Street Portsmouth, VA 23707 Contact: Matt Tuttle	Phone: 757-398-8312 Fax: 757-398-8314 Email: matt@totalbusinesssolutions.com	