



**HIGH POINT FURNITURE INDUSTRIES ON KANSAS STATE CONTRACT  
EVT0005180: ID 0000000000000000000043961  
Furniture, Office Library, School, Ergonomic and Laboratory**

**Effective Dates:** January 1, 2018 through December 31, 2023

**Price List:** January 2, 2019

**Catalogs:** See HPFi website [www.hpfi.com](http://www.hpfi.com)

**Environmental/Sustainability Information**

**Discount:** 51%, (Additional 2% discount for orders over \$30,000 List Price)

**Purchase Orders:** Purchase orders are sent to Servicing Dealers listed below.

**Delivery:** F.O.B. Destination. Delivery of all contract items (**except** for special finish, custom fabric, or customized orders) is required within 30 days from receipt of order containing complete ordering information - contract number, item description, Manufacturer's model number and street delivery address. Any known factors (including vacation period, factory inventory, etc.) that may disrupt the delivery schedule must be clearly presented to the Customer along with the specific information on how orders will be processed during such periods. Delay in delivery beyond the time specified must be justified to the ordering agency, in writing.

**Payment Terms:** Net 30 days

**Administrative Fee:** 1/2% Administrative Fee on all purchases (including political subdivisions) made against this contract. The fee is to be included in the cost of the goods or services. Fees paid shall correlate with figures submitted on the quarterly reports.

**Contract for use by:** All State Agencies and Political Subdivisions (Cities, Counties and Municipalities). Agencies may use a P-Card for purchases from this contract.

**Agency/Business Unit:** Statewide Mandatory Use

**Products Limited to:**

- All High Point Furniture products in 2017 Price Book and 2017 Supplement Price Books

**Installation:** Negotiable per project. All additional charges for delivery and installation shall be noted on the purchase order.

**Space Planning/Design Fees:** Negotiable per project and noted on purchase order

**Minimum Order:** Orders of less than 500 lb. will be assessed a minimum freight charge of \$75.00 net per order (excluding items shipped via small package ground service)



**Representative:**

**Sales:** David Alexander, Maynard & Associates 913-302-4355 [dsa4544@yahoo.com](mailto:dsa4544@yahoo.com)

**Customer Service:** Pamela Miller 800-447-3462, Ext 2245 [PamelaF@hpfi.com](mailto:PamelaF@hpfi.com)

**Servicing Dealers:**

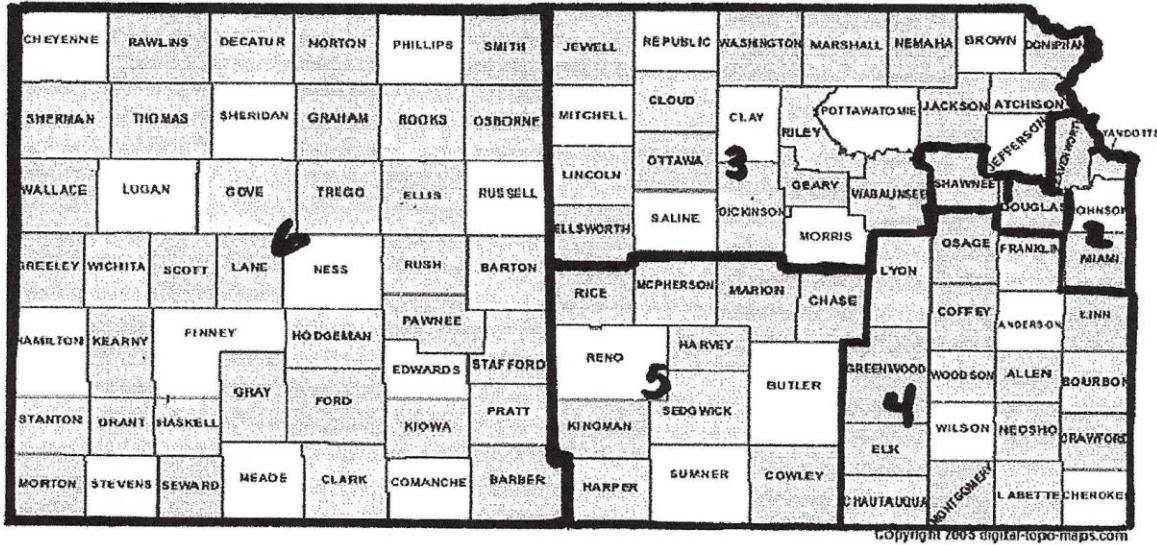
<b>REGION 4</b>	Commercial Concepts & Furnishings 3622 Noland Ct. Independence, MO 64055	Contact: Jerry Kanoy Email: <a href="mailto:jkanoy@ccfurn.com">jkanoy@ccfurn.com</a> Telephone: 816-254-7400 Fax: 816-254-7447
<b>REGION 6</b>	Encompas 1512 Grand Boulevard Kansas City, MO 64108	Contact: Heather Siefer Telephone: 316-448-0427 Email: <a href="mailto:Heather.siefer@encompas.com">Heather.siefer@encompas.com</a>
<b>REGION 1 &amp; 5</b>	Modern Business Interiors 14205 W. 95 <sup>th</sup> Street Lenexa, KS 66215	Contact: Jeannie Moore Telephone: 785-633-3141 Email: <a href="mailto:JMoore@mbioffice.com">JMoore@mbioffice.com</a> Fax: 636-946-2252
<b>REGION 2 &amp; 3</b>	Scott Rice Office Works dba Color Art Integrated Interiors of Kansas City 14720 W. 105 <sup>th</sup> Street Lenexa, KS 66215	Contact: Ron Burns Telephone: 913-227-7728 Email: <a href="mailto:rburns@scottrice.com">rburns@scottrice.com</a> Fax: 913-227-7828



High Point, USA



### State of Kansas Region Map



### Statewide: Includes all 105 Kansas counties

- CAPITAL REGION (1)      Shawnee and Douglas
- KC METRO REGION (2)      Johnson, Leavenworth, Miami, and Wyandotte
- NORTHEAST REGION (3)      Atchison, Brown, Clay, Cloud, Dickinson, Doniphan, Ellsworth, Geary, Jackson, Jefferson, Jewell, Lincoln, Marshall, Mitchell, Morris, Nemaha, Ottawa, Pottawatomie, Republic, Riley, Saline, Wabaunsee, and Washington
- SOUTHEAST REGION (4)      Allen, Anderson, Bourbon, Chautauqua, Cherokee, Coffey, Crawford, Elk, Franklin, Greenwood, Labette, Linn, Lyon, Montgomery, Neosho, Osage, Wilson, and Woodson
- SOUTH CENTRAL REGION (5)      Butler, Chase, Cowley, Harper, Harvey, Kingman, Marion, McPherson, Reno, Rice, Sedgwick, and Sumner
- WEST REGION (6)      Barber, Barton, Cheyenne, Clark, Comanche, Decatur, Edwards, Ellis, Finney, Ford, Gove, Graham, Grant, Gray, Greeley, Haskell, Hodgeman, Hamilton, Kearny, Kiowa, Lane, Logan, Meade, Morton, Ness, Norton, Osborne, Pawnee, Phillips, Pratt, Rawlins, Rooks, Rush, Russell, Scott, Seward, Sheridan, Sherman, Smith, Stafford, Stanton, Stevens, Thomas, Trego, Wallace, and Wichita