



High Point, USA



Business Size: Woman-Owned, Small Business

Customer Information:

1a. Awarded Special Item Numbers:

- 33712 Complete Daycare, Preschool and Classroom Solutions**
- 33721 Office Furniture**
- OLM Order Level Materials**

2. Maximum order: SIN 33712 \$250,000.00
SIN 33721 \$250,000.00

3. Minimum order: \$100.00 minimum order.

4. Geographic coverage: 48 contiguous states and Washington, D.C.

5. Point of Production: High Point Furniture Industries
1104 Bedford Street
High Point, NC 27263

6. Discount from List: Basic Discount: 54.9% discount
58.5% discount (Orders from \$50,000 to \$75,000.00)
60% discount (Orders from \$ 75,001 to \$200,000.00)
61% discount (Orders from \$200,001 to \$300,000.00)
62% discount (Orders from \$300,000 to \$500,000.00)

7. Quantity discounts: None

8. Payment terms: net 30 days

9. Government commercial credit card:

- a) High Point Furniture Industries will accept government purchase card.
- b) No additional discount will be offered for orders placed using the purchase card.

10. Foreign items: All items manufactured in the USA.

11. a) Time of delivery: 45 days ARO.
b) Expedited time of delivery: 10 days ARO
c) Overnight delivery: N/A
d) Urgent requirements: Contact factory representative 1-800-447-3462.

12. FOB Point: Origin, Prepay and Add. Orders over 500 lbs ship Freight Free



13. Ordering Address: High Point Furniture Industries
1104 Bedford Street
High Point, NC 27263
Phone: 1-800-447-3462
336-441-7101
Fax: 336-431-0673
Email: orderentry@hpfi.com

14. Payment Address: High Point Furniture Industries
1104 Bedford Street
High Point, NC 27263

15. Warranty: High Point Furniture Industries Commercial Limited Lifetime Warranty

16. Export packaging charges: Quoted upon request.

17. Terms & conditions of government commercial credit card acceptance: High Point Furniture industries will accept the government commercial credit card but will not offer any additional discounts.

18. Terms & conditions of rental, maintenance & repair: N/A.

19. Terms & conditions of Installation: Installer Foreman \$49/hr.
Installer \$39/hr
Truck Driver \$59/hr

(These rates are good for orders up to \$250,000 wherein rates are to be negotiated on a case-by-case basis.)

20. Terms & conditions of repair parts indicating date of parts price lists and any discounts from list prices: N/A

20A. Terms and conditions for any other services: Contact factory representative 1-800-447-3462.

21. Service & Distribution points: Contact factory representative 1-800-447-3462

22. Participating Dealers: Contact North American Marketing, Inc.
Phone: 410-721-8803
Fax: 410-721-0079

23. Preventative maintenance: N/A

24. Special attributes such as environmental attributes:

For more than 50 years, HPFI has been building furniture in the United States with respect to our environment and our community. High Point Furniture Industries will seek actively to reduce its impact on the environment to the lowest practicable level. All products meet the industry e3 Furniture Sustainability Standard and is our guide to ensure that all operations and activities of the company employ the best practice in respect to the environment.

25. DUNS Number: 00-322-5620.

26. High Point Furniture Industries is registered in the System for Award Management (SAM) database.