



WISCONSIN STATEWIDE OFFICE FURNITURE CONTRACT 505ENT-M15-OFFURNITUR-25

Contract Title: Statewide Office Furniture / Private Office

Contractor: High Point Furniture Industries, 1104 Bedford Street, High Point NC

Contract Expires: August 14, 2018

PRICE LIST: High Point Furniture Industries January 1, 2017 Price Book (See pdf on www.hpfi.com)

DISCOUNTS FOR STATE AGENCY:

Discount	Order Size
42%	\$100 - \$10,000 List
43%	\$10,001 - \$20,000 List
44%	\$20,001 - \$50,000 List
45%	\$50,001 - \$100,000 List
46%	Orders over \$100,000 List

INSTALLATION: Orders are Delivered and Installed.

Extra 7% discount for Delivery Only Orders.

SPACE PLANNING/DESIGN: Contractor shall provide through Authorized Dealer all design, layout and reconfigure services at no cost to the state. If exceptional circumstances arise for additional design services, the Authorized Dealer must contact the designated authorizer user and submit a proposed design fees for approval prior to performing the additional services. The rate shall not exceed \$60.00 per hour.

Ordering Instructions Through Authorized Dealer:

Ordering Information: State agencies should direct orders to Servicing Dealer, see list below.

Servicing Dealers should direct order with copy of state agencies order to:

Name: Pamela Fox, Customer Service Representative

Address: 1104 Bedford Street, High Point, NC 27263

Email: PamelaF@hpfi.com

Phone Number: 800-447-3462 (Ext. 2245)

Fax Number: 877-378-6499 or 800-231-6784

Internet Address: www.hpfi.com

Federal ID Number: 56-0671724

Remit Address: BB&T Factors Corp, PO Box 890011

City, State, Zip: Charlotte, NC 28289-0011

SERVICING DEALERS

Affordable Office Interiors

Primary: Jessica Miskowski
General Manager
1954 S. Stoughton Road
Madison, WI 53716
Phone: 608-442-0430, Ext. 700
Fax: 608-442-0430
jmiskowski@affordableoffice.com

Ordering Jessica Miskowski
General Manager
1954 S. Stoughton Road
Madison, WI 53716
Phone: 608-442-0430, Ext. 700
Fax: 608-442-0430
jmiskowski@affordableoffice.com

Brothers Business Interiors

Primary: Kendrick Strutz
GSA Contract Manager
400 South 5th Street
Milwaukee, WI 53204
Phone: 414-238-2516
Fax: 414-278-8830
kstrutz@coakleybrothers.com

Madison office: 2919 Agriculture Dr.
Madison, WI 53718

Ordering: Kendrick Strutz
GSA Contract Manager
400 South 5th Street
Milwaukee, WI 53204
Phone: 414-238-2516
Fax: 414-278-8830
kstrutz@coakleybrothers.com

Complete Office of Wisconsin

Primary: Jody Hart
Furniture Sales Manager
N115 W 18500 Edison Drive
Germantown, WI 53022
Phone: 262-255-255-5500
Fax: 262-255-4695
jhart@ebiweb.com

Ordering: Kim Rosene
Furniture Operations Manager
N115 W 18500 Edison Drive
Germantown, WI 53022
Phone: 262-255-8090
Fax: 262-255-4695
krosene@ebiweb.com

Complete Office of Wisconsin (Emmons Bus Int)

Primary: Sherry Lillge
Sales and Marketing Coordinator
1575 County Rd. XX
Rothschild, WI 54474
Phone: 715-254-1120
Fax: 715-345-1688
sherryl@ebiweb.com

Ordering: **Appleton:**
Sherry Lillge
Sales and Marketing Coordinator
1575 County Rd. XX
Rothschild, WI 54474
Phone: 715-254-1120
Fax: 715-345-1688
sherryl@ebiweb.com

Primary: Barb Millan
Sales Manager
4604 Hammersley Road
Madison, WI 53711
Phone: 608-441-8900
Fax: 608-441-8929
barbm@ebiweb.com

Green Bay:

Dennis Baenen
Sales Consultant
Green Bay, WI
Phone: 920-339-8540
Fax: 920-339-8586
dennisb@ebiweb.com

Janesville:

JoAnn Hemming
Sales Consultant
Janesville, WI
Phone: 608-756-0183
Fax: 608-756-0183
joannah@ebiweb.com

Madison (State Agencies):

Alena Khamenka
Sales Consultant
4604 Hammersley Road
Madison, WI 53711
Phone: 608-438-0007
Fax: 608-441-8929
alenak@ebiweb.com

Madison (University):

Dan Parker
Sales Consultant
4604 Hammersley Road
Madison, WI 53711
Phone: 608-441-8999
Fax: 608-441-8929
danp@ebiweb.com

Rhineland:

Rod Olson
Rhineland, WI
Phone: 715-365-2353
Fax: 715-365-2344
rodo@ebiweb.com

Sheboygan:

Paul Unterferger
Sales Consultant
3323 S. 32nd Street
Sheboygan, WI 53081
Phone: 920-452-9499
Fax: 920-452-0374
paulu@ebiweb.com

Rothschild:

Kaitlyn Porter
Sales Consultant
1575 County Rd. XX
Rothschild, WI 54474
Phone: 715-254-1125
Fax: 715-345-1688
kairlynp@ebiweb.com

Superior:

Sherry Lillge
Sales and Marketing Coordinator
1575 County Rd. XX
Rothschild, WI 54474
Phone: 715-254-1120
Fax: 715-345-1688
sherryl@ebiweb.com

Wausau:

Debra Cherney, Sales Consultant
1575 County Rd. XX
Rothschild, WI 54474
Phone: 715-254-1108
Fax: 715-359-1936
debrac@ebiweb.com

Wausau:

Vicki Binkowski, Sales Consultant
1575 County Rd. XX
Rothschild, WI 54474
Phone: 715-254-1120
Fax: 715-359-1936
vickib@ebiweb.com

Henricksen

Primary: Chris Knoeppel
Vice President and General Manager
3070 Gateway Road
Brookfield, WI 50345
Phone: 262-781-9090
Fax: 262-781-4334
c.knoeppel@henricksen.com

Ordering: Shirley Block
Account Executive
5202 Eastpark Boulevard, Suite 102
Madison, WI 53718
Phone: 608-244-1400
Fax: 608-244-3500
s.block@Henricksen.com

Darlene Holik
Customer Support
1070 W. Ardmore Ave.
Itasca, IL 60143
630-250-9090
d.holik@henricksen.com

M & M Office Interiors

Primary: Paul Groth
Principal/Work Space Consultant
W233 N2833 Roundy Circle W. Suite 100
Pewaukee, WI 53072
Phone: 262-781-2600
Fax: 262-783-5070
pgroth@mmoffice.com

Ordering: Linda TeStrake
Customer Service
W233 N2833 Roundy Cir W. Suite 100
Pewaukee, WI 53072
Phone: 262-781-2600
Fax: 262-783-5070
ltestrake@mmoffice.com

Building Service Inc. (BSI)

Primary: Peter Kordus
President/COO
W222 N630 Cheaney Road
Waukesha, WI 53186-1697
Phone: 262-955-6214
pkordus@building-service.com

Ordering: Lori Torrison
Director of Sales
W222 N630 Cheaney Road
Waukesha, WI 53186-1697
Phone: 262-955-6211
ltorrison@building-service.com

Embury Ltd

Primary: Mona Deming
Vice President
809 Burton Blvd., Unit E
DeForest, WI 53532
Phone: 855-846-0999 Ext. 104
Fax: 877-218-7678
Mona.deming@emburyltd.com

Ordering: Mona Deming
Vice President
809 Burton Blvd., Unit E
DeForest, WI 53532
Phone: 855-846-0999 Ext. 104
Fax: 877-218-7678
jMona.deming@emburyltd.com

Creative Business Interiors, Inc.

Primary: Jessica Gundlach
Account Executive
201 Moravian Valley Road, Ste. D
Waunakee, WI 53597
Phone: 414-545-8500
Fax: 608-249-7350
Jessica.Gudlach@creativebusinessinteriors.com

Ordering: Taylor Winarski
Furniture Project Manager
201 Moravian Valley Road, Ste. D
Waunakee, WI 53597
Phone: 414-545-8500
Fax: 608-249-7350
Taylor.Winarski@creativebusinessinteriors.com

Systems Furniture, Inc.

Primary: John Caffrey
Manager, Business Development
125 S. Broadway Street
DePere, WI 54115
Phone: 920-347-4044
Fax: 920-336-4008
John.Caffrey@sysfurniture.com

Ordering: Barbara Vandebusch
Project Manager
125 S. Broadway Street
DePere, WI 54115
Phone: 920-347-4042
Fax: 920-336-4008
Barbara.vandebusch@sysfurniture.com

Environments, Division of The Samuels Group, Inc.

Primary: Jennifer Guerndt
Vice President of Sales & Marketing
311 Financial Way, Suite 300
Wausau, WI 54401
Phone: 715-841-1906
Fax: 715-848-8088
jguerndt@samuelsgroup.net

Ordering: Jenny Henke
Environments Administrator
311 Financial Way, Suite 300
Wausau, WI 54401
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