



## **WISCONSIN STATEWIDE OFFICE FURNITURE CONTRACT 505ENT-M15-OFFURNITUR-25**

Contract Title: Statewide Office Furniture / Private Office

Contractor: High Point Furniture Industries, 1104 Bedford Street, High Point NC

Contract Expires: August 14, 2017

**PRICE LIST:** High Point Furniture Industries January 1, 2017 Price Book (See pdf on [www.hpfi.com](http://www.hpfi.com))

### **DISCOUNTS FOR STATE AGENCY:**

Discount	Order Size
42%	\$100 - \$10,000 List
43%	\$10,001 - \$20,000 List
44%	\$20,001 - \$50,000 List
45%	\$50,001 - \$100,000 List
46%	Orders over \$100,000 List

**INSTALLATION:** Orders are Delivered and Installed.

**Extra 7%** discount for Delivery Only Orders.

**SPACE PLANNING/DESIGN:** Contractor shall provide through Authorized Dealer all design, layout and reconfigure services at no cost to the state. If exceptional circumstances arise for additional design services, the Authorized Dealer must contact the designated authorizer user and submit a proposed design fees for approval prior to performing the additional services. The rate shall not exceed \$60.00 per hour.

### **Ordering Instructions Through Authorized Dealer:**

**Ordering Information:** State agencies should direct orders to Servicing Dealer, see list below.

**Servicing Dealers** should direct order with copy of state agencies order to:

**Name:** Pamela Fox, Customer Service Representative

**Address:** 1104 Bedford Street, High Point, NC 27263

**Email:** [PamelaF@hpfi.com](mailto:PamelaF@hpfi.com)

**Phone Number:** 800-447-3462 (Ext. 2245)

**Fax Number:** 877-378-6499 or 800-231-6784

**Internet Address:** [www.hpfi.com](http://www.hpfi.com)

**Federal ID Number:** 56-0671724

**Remit Address:** BB&T Factors Corp, PO Box 890011

**City, State, Zip:** Charlotte, NC 28289-0011

## SERVICING DEALERS

### Affordable Office Interiors

Primary: Jessica Miskowski  
General Manager  
1954 S. Stoughton Road  
Madison, WI 53716  
Phone: 608-442-0430, Ext. 700  
Fax: 608-442-0430  
[jmiskowski@affordableoffice.com](mailto:jmiskowski@affordableoffice.com)

Ordering Jessica Miskowski  
General Manager  
1954 S. Stoughton Road  
Madison, WI 53716  
Phone: 608-442-0430, Ext. 700  
Fax: 608-442-0430  
[jmiskowski@affordableoffice.com](mailto:jmiskowski@affordableoffice.com)

### Brothers Business Interiors

Primary: Kendrick Strutz  
GSA Contract Manager  
400 South 5th Street  
Milwaukee, WI 53204  
Phone: 414-238-2516  
Fax: 414-278-8830  
[kstrutz@coakleybrothers.com](mailto:kstrutz@coakleybrothers.com)

Madison office: 2919 Agriculture Dr.  
Madison, WI 53718

Ordering: Kendrick Strutz  
GSA Contract Manager  
400 South 5th Street  
Milwaukee, WI 53204  
Phone: 414-238-2516  
Fax: 414-278-8830  
[kstrutz@coakleybrothers.com](mailto:kstrutz@coakleybrothers.com)

### Complete Office of Wisconsin

Primary: Jody Hart  
Furniture Sales Manager  
N115 W 18500 Edison Drive  
Germantown, WI 53022  
Phone: 262-255-255-5500  
Fax: 262-255-4695  
[jhart@ebiweb.com](mailto:jhart@ebiweb.com)

Ordering: Kim Rosene  
Furniture Operations Manager  
N115 W 18500 Edison Drive  
Germantown, WI 53022  
Phone: 262-255-8090  
Fax: 262-255-4695  
[krosene@ebiweb.com](mailto:krosene@ebiweb.com)

### Complete Office of Wisconsin (Emmons Bus Int)

Primary: Sherry Lillge  
Sales and Marketing Coordinator  
1575 County Rd. XX  
Rothschild, WI 54474  
Phone: 715-254-1120  
Fax: 715-345-1688  
[sherryl@ebiweb.com](mailto:sherryl@ebiweb.com)

Ordering: **Appleton:**  
Sherry Lillge  
Sales and Marketing Coordinator  
1575 County Rd. XX  
Rothschild, WI 54474  
Phone: 715-254-1120  
Fax: 715-345-1688  
[sherryl@ebiweb.com](mailto:sherryl@ebiweb.com)

Primary: Barb Millan  
Sales Manager  
4604 Hammersley Road  
Madison, WI 53711  
Phone: 608-441-8900  
Fax: 608-441-8929  
[barbm@ebiweb.com](mailto:barbm@ebiweb.com)

**Green Bay:**

Dennis Baenen  
Sales Consultant  
Green Bay, WI  
Phone: 920-339-8540  
Fax: 920-339-8586  
[dennisb@ebiweb.com](mailto:dennisb@ebiweb.com)

**Janesville:**

JoAnn Hemming  
Sales Consultant  
Janesville, WI  
Phone: 608-756-0183  
Fax: 608-756-0183  
[joannah@ebiweb.com](mailto:joannah@ebiweb.com)

**Madison (State Agencies):**

Alena Khamenka  
Sales Consultant  
4604 Hammersley Road  
Madison, WI 53711  
Phone: 608-438-0007  
Fax: 608-441-8929  
[alenak@ebiweb.com](mailto:alenak@ebiweb.com)

**Madison (University):**

Dan Parker  
Sales Consultant  
4604 Hammersley Road  
Madison, WI 53711  
Phone: 608-441-8999  
Fax: 608-441-8929  
[danp@ebiweb.com](mailto:danp@ebiweb.com)

**Rhineland:**

Rod Olson  
Rhineland, WI  
Phone: 715-365-2353  
Fax: 715-365-2344  
[rodo@ebiweb.com](mailto:rodo@ebiweb.com)

**Sheboygan:**

Paul Unterferger  
Sales Consultant  
3323 S. 32nd Street  
Sheboygan, WI 53081  
Phone: 920-452-9499  
Fax: 920-452-0374  
[paulu@ebiweb.com](mailto:paulu@ebiweb.com)

**Rothschild:**

Kaitlyn Porter  
Sales Consultant  
1575 County Rd. XX  
Rothschild, WI 54474  
Phone: 715-254-1125  
**Fax: 715-345-1688**  
[kairlynp@ebiweb.com](mailto:kairlynp@ebiweb.com)

**Superior:**

Sherry Lillge  
Sales and Marketing Coordinator  
1575 County Rd. XX  
Rothschild, WI 54474  
Phone: 715-254-1120  
Fax: 715-345-1688  
[sherryl@ebiweb.com](mailto:sherryl@ebiweb.com)

**Wausau:**

Debra Cherney, Sales Consultant  
1575 County Rd. XX  
Rothschild, WI 54474  
Phone: 715-254-1108  
Fax: 715-359-1936  
[debrac@ebiweb.com](mailto:debrac@ebiweb.com)

**Wausau:**

Vicki Binkowski, Sales Consultant  
1575 County Rd. XX  
Rothschild, WI 54474  
Phone: 715-254-1120  
Fax: 715-359-1936  
[vickib@ebiweb.com](mailto:vickib@ebiweb.com)

**Henricksen**

Primary: Chris Knoeppel  
Vice President and General Manager  
3070 Gateway Road  
Brookfield, WI 50345  
Phone: 262-781-9090  
Fax: 262-781-4334  
[c.knoeppel@henricksen.com](mailto:c.knoeppel@henricksen.com)

Ordering: Shirley Block  
Account Executive  
5202 Eastpark Boulevard, Suite 102  
Madison, WI 53718  
Phone: 608-244-1400  
Fax: 608-244-3500  
[s.block@Henricksen.com](mailto:s.block@Henricksen.com)

Darlene Holik  
Customer Support  
1070 W. Ardmore Ave.  
Itasca, IL 60143  
630-250-9090  
[d.holik@henricksen.com](mailto:d.holik@henricksen.com)

## **M & M Office Interiors**

Primary: Paul Groth  
Principal/Work Space Consultant  
W233 N2833 Roundy Circle W. Suite 100  
Pewaukee, WI 53072  
Phone: 262-781-2600  
Fax: 262-783-5070  
[pgroth@mmoffice.com](mailto:pgroth@mmoffice.com)

Ordering: Linda TeStrake  
Customer Service  
W233 N2833 Roundy Cir W. Suite 100  
Pewaukee, WI 53072  
Phone: 262-781-2600  
Fax: 262-783-5070  
[ltestrake@mmoffice.com](mailto:ltestrake@mmoffice.com)

## **Building Service Inc. (BSI)**

Primary: Peter Kordus  
President/COO  
W222 N630 Cheaney Road  
Waukesha, WI 53186-1697  
Phone: 262-955-6214  
[pkordus@building-service.com](mailto:pkordus@building-service.com)

Ordering: Lori Torrison  
Director of Sales  
W222 N630 Cheaney Road  
Waukesha, WI 53186-1697  
Phone: 262-955-6211  
[ltorrison@building-service.com](mailto:ltorrison@building-service.com)

## **Embury Ltd**

Primary: Mona Deming  
Vice President  
809 Burton Blvd., Unit E  
DeForest, WI 53532  
Phone: 855-846-0999 Ext. 104  
Fax: 877-218-7678  
[Mona.deming@emburyltd.com](mailto:Mona.deming@emburyltd.com)

Ordering: Mona Deming  
Vice President  
809 Burton Blvd., Unit E  
DeForest, WI 53532  
Phone: 855-846-0999 Ext. 104  
Fax: 877-218-7678  
[jMona.deming@emburyltd.com](mailto:jMona.deming@emburyltd.com)

## **Creative Business Interiors, Inc.**

Primary: Jessica Gundlach  
Account Executive  
201 Moravian Valley Road, Ste. D  
Waunakee, WI 53597  
Phone: 414-545-8500  
Fax: 608-249-7350  
[Jessica.Gudlach@creativebusinessinteriors.com](mailto:Jessica.Gudlach@creativebusinessinteriors.com)

Ordering: Taylor Winarski  
Furniture Project Manager  
201 Moravian Valley Road, Ste. D  
Waunakee, WI 53597  
Phone: 414-545-8500  
Fax: 608-249-7350  
[Taylor.Winarski@creativebusinessinteriors.com](mailto:Taylor.Winarski@creativebusinessinteriors.com)

## **Systems Furniture, Inc.**

Primary: John Caffrey  
Manager, Business Development  
125 S. Broadway Street  
DePere, WI 54115  
Phone: 920-347-4044  
Fax: 920-336-4008  
[John.Caffrey@sysfurniture.com](mailto:John.Caffrey@sysfurniture.com)

Ordering: Barbara Vandebusch  
Project Manager  
125 S. Broadway Street  
DePere, WI 54115  
Phone: 920-347-4042  
Fax: 920-336-4008  
[Barbara.vandebusch@sysfurniture.com](mailto:Barbara.vandebusch@sysfurniture.com)