



HPFI CONTRACT: A81621 – FURNITURE, OFFICE & LOUNGE AND SYSTEMS - STATEWIDE, T408176 GSA

EFFECTIVE DATES: July 30, 2012 through July 31, 2018

F.O.B. Destination

DELIVERY: Delivery will be made within 45 days ARO

MINIMUM ORDER: \$500 net, except parts.

PRICE LIST: January 1, 2016

PRODUCT: Limited to product in HPFI's January 1, 2015 Price List, Products and/or distributors can be updated on December 1, April 1 and August 1.

Commodity Code: 425-20-084063 – Furniture Office – Casegoods - Line 00001

Commodity Code: 425-20-084066 – Furniture Office – Tables - Line 00002

Commodity Code: 425-20-084067 – Furniture Office – File/Storage - Line 00003

Commodity Code: 425-20-084068 – Furniture Office – Office Seating, Guest, Reception and Ganged - Line 00004

Commodity Code: 425-20-084069 – Furniture Office – Ergonomic Seating - Line 00005

Commodity Code: 425-20-084070 – Furniture Office – Lateral & Vertical File Cabinets - Line 00006

PURCHASE ORDERS and PAYMENTS: Agency purchase orders should be sent to HPFI Order Entry at Fax 800-231-6784. State agencies payments are sent to HPFI factors at BB&T Factors, PO Box 890011, Charlotte, NC 28289-0011. Dealer of record can be stipulated on purchase order or will be assigned .

HPFI's reporting to state requires Agency's name, contact name at agency, product purchased and price paid by state.

- Using agencies are required to get three quotes from three qualified contractors or distributors for anything they purchase before issuing P.O.
- NOTE: Using Agencies can negotiate with contractor/distributor.

STATE AGENCIES DISCOUNTS

Spotted Delivery

Purchases up to \$49,999.00 42%

\$50,000.00 to \$149,999.00 43%

\$150,000.00 and up 45%

Platform Delivery: Additional 3% for Platform Delivery

PREVAILING WAGE DOES NOT APPLY TO HPFI PRODUCTS WHICH SHIP PRE-ASSEMBLED:

Permit and Fee Reimbursement	4% upcharge, Not to exceed \$150.
Inventory Taking Services – Hourly Rate	\$45
Design Services – Hourly Rate	\$50



REPRESENTATIVES:

New Jersey Zip Codes: 070-079, 085, 088-089

SALES: Denise Booream, Moldow Associates 732-690-7254 dbooream1@aol.com
 CUSTOMER SERVICE: Pamela Fox T: 800-447-3462, Ext 2245, F: 877-378-6499 PamelaF@hpfi.com

New Jersey Zip Codes: 080-084, 086, 087

SALES: Kevin Bachman, Akers Business Solutions 484-547-4792 Kevin@Akersbusiness.com
 CUSTOMER SERVICE: Pamela Fox T: 800-447-3462, Ext 2245, F: 877-378-6499 PamelaF@hpfi.com

SERVICING DEALERS:

<p>Bellia Office Furniture 1047 N. Broad Street Woodbury, NJ 08096 Contact: Michael Bellia mbellia@bellia.net</p>	<p>Tel: 856-845-2234 ext. 141 Fax: 856-845-3392 Region: Southern</p>
<p>Business Environments 2001 Route 46, Waterview Plaza Parsippany, NJ 07054 Contact: John Gardner jgardner@befurniture.com</p>	<p>Tel: 973-335-7725 Fax: 973-335-7710 Region: Northern</p>
<p>Business Furniture Inc. / BFI 10 Lanidex Center West Parsippany, NJ 07054 Contact: Bryan Efron beffron@bfifurniture.com</p>	<p>Tel: 973-503-0730 Fax: 973-503-1565 Region: Northern</p>
<p>County Business Systems Inc. 1574 Reed Road Pennington, NJ 08534 Contact: Joseph C. Lennon, Jr. jlennonjr@cbs-nj.com</p>	<p>Tel: 609-935-0180 Fax: 609-935-0177 Region: Central</p>
<p>Dancker, Sellew & Douglas 291 Evans Way Branchburg, NJ 08876 Contact: Don Kolterjahn dkolterjahn@dancker.com</p>	<p>Tel: 908-252-6057 Fax: 908-743-1457 Region: Central</p>
<p>Feigus Office Furniture 2236 Route 9 South, Ideal Plaza Howell, NJ 07731 Contact: Bill Cave bill@feigus.com</p>	<p>Tel: 732-780-6665 Fax: 732-780-5281 Region: Central</p>

HPFi

High Point, USA



Hertz Furniture-New Jersey HF-NJ 95 McKee Drive Mahwah, NJ 07430 Contact: Marc Schwam mschwam@hf-nj.com	Tel: 800-688-9400 Fax: 201-529-2800 Region: Northern
JC Office Consultants 1661 US Highway 22 West Bound Brook, NJ 08805 Contact: Jackie Orlando jackie@jcofficeconsultants.com	Tel: 732-667-5151 Region: Central
Lee Distributors Inc. PO Box 447 Vernon, NJ 07462 Contact: Jim Lancellotti leedist@warwick.net	Tel: 973-764-9191 Fax: 973-764-9210 Region: Northern
Source One Furniture 100 Springdale Road, A3-310 Cherry Hill, NJ 08003 Contract: Jesse Domeracki Rjesse@sourceonefurniture.com	Tel: 609-744-8889 Fax: 609-801-1036 Region: Southern
RFS Commercial, Inc. 280 N. Midland Ave., Bldg. M, Unit 220 Saddle Brook, NJ 07663 Contact: Rachel Tenderenda rtenderenda@rfscommercial.com	Tel: 888-722-0087 Fax: 732-886-3629 Region: Northern
Tri Furniture Design LLC 575 Route 70 2nd Floor Brick, NJ 08723 Contact: Mordechi Marc Ort trifurnituredesign@gmail.com	Tel: 844-874-3876 Cell: 609-408-7061 Region: Southern
WB Mason Co, Inc. 535 Secaucus Rd Secaucus, NJ 07094 1435 Melrose Highway Pennsauken NJ 08110 350 Commerce Dr Egg Harbor Township, NJ 08234 21 Commerce Dr. Cranbury, NJ 08512 Contact: Stephan Savastano Stephan.savastano@wbmason.com	Tel: 888-926-2766 Fax: 877-348-2591 Counties Served: All Region: Central and Southern
W.S. Goff Company, Inc. 5104 Oakwood Boulevard Mays Landing, NJ 08330 Contact: Barry Goff Jr. barrygoff@wsgoff.com	Tel: 609-625-5600 Fax: 609-625-5633 Region: Southern