



**MISSISSIPPI DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF PURCHASING AND TRAVEL - JACKSON  
MISSISSIPPI CONTRACT NO. 8200024844**

**CONTRACT SMART NO. 1130-15-C-SWCT-00858**

**CONTRACTOR: High Point Furniture Industries, Inc**

**EFFECTIVE DATE: July 1, 2016 - June 30, 2017**

**ITEMS: Cafeteria, Dormitory, Library, Lounge, Modular Office, School, Seating, Wood Desks and Wood Credenzas**

This State Contract Agreement is made the 7<sup>th</sup> day of June 2016, between the Department of Finance and Administration, Office of Purchasing, Travel and Fleet Management for the State of Mississippi and High Point Furniture Industries, Inc., 1104 Bedford Street, High Point NC 27263

#### **AUTHORIZED PURCHASERS**

All state agencies, boards, commissions, departments, institutions, counties, municipalities, school districts and other political subdivisions of the state of Mississippi.

#### **PURCHASE ORDERS**

Purchase Orders prepared by these authorized purchasers shall include the State Contract Agreement Number referenced above.

#### **PRICES**

Prices are set forth in the HPFI Price List January 1, 2016. Prices are subject to the discounts as follows:

#### **DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED**

45% discount for orders from \$500 - \$24,999

47% discount for orders from \$25,000 and up

#### **DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED**

50% discount for orders from \$500 - \$24,999

52% discount for orders from \$25,000 and up

For “Delivered and Installed”, transportation terms shall be F.O.B. destination, with transportation and installation paid by the vendor. On orders less than \$1000 the freight only charge shall be prepaid by the vendor and may be added to the invoice. The vendor must include proof of actual shipping charges with the invoice.

For “Dock Delivered”, transportation terms shall be F.O.B. destination, freight charges paid by the vendor to the dock only. No installation included. On orders less than \$1000 the freight only charge shall be prepaid by the vendor and may be added to the invoice. The vendor must include proof of actual shipping charges with the invoice.

**HPFI REPRESENTATIVE**

**Sales:** John Clingen, J&B Clingen Telephone: 601-573-0185 Email: [jclingen@bellsouth.net](mailto:jclingen@bellsouth.net)  
**Customer Service:** Crystal Fowler Telephone: 800-447-3462 Ext 2239 Email: [CrystalF@hpfi.com](mailto:CrystalF@hpfi.com)

**PAYMENT TERMS: Net Forty-five (45) days Without Penalty**

**ORDERING**

Orders will be limited to the MOL (maximum order limitation) limit of 500,000 net purchase price after discount.  
 Orders and payment for orders under this agreement should be sent to authorized dealer from the list below:

Dealer	Contact	Street	City, ST Zip	Telephone	Fax	Email	MV
Anderson Retail	Jeff Hudson	11 Office Park Dr. Suite 20	Hattiesburg, MS 39402	601-584-4513	601-584-4567	jhudson@andersondesigncenter.com	
Barefield & Co.	Susan Tate	251 W. South St.	Jackson, MS 39205	601-354-4960	601-353-6231	state@barefield-co.com	
Better Marketing Connection Inc.	Jim Flanagan	P.O. Box 7537	Jackson, MS 39284	601-923-6350	601-923-6474	jflanagan@aol.com	
Busby Office Supply	Jeff Busby	526 E. College St.	Clinton, MS 39056	601-924-7979	601-924-1182	jbusby@busbyofficesupply.com	
Business Furniture Solutions	Jamie Patterson	825 Liberty Rd. suite 100	Flowood, MS 39232	601-420-0912	601-420-0915	jamie@bfsolutions.net	
Business Interiors	David Houpt	146 Market Ridge Dr.	Ridgeland, MS 39157	601-969-1000	601-696-5559	davidhoupt@bijackson.com	MV
Central MS. Office Supply	Louis Crowe	127 E. Jefferson St.	Kosciusko, MS 39090	662-289-3762	662-289-3824	cmos@bellsouth.net	

Central Office Supply	Tommy Wells	PO Box 551	McComb, MS 39648	601-684-2982	601-684-4069	cenoff@bellsouth.net	
Chancellor's Business Supply	Cheryl Chandier	1325 West 5 <sup>th</sup> Street	Laurel, MS 39440	601-426-6396	601-426-3301	Cbsalesrep3@megagate.com	MV
Choctaw Office Supply	Chuck Rowell	388 Industrial Dr.	Philadelphia, MS 39350	601-656-2681	601-656-9327	msbamafan@aol.com	MV
CJ's Office & School Supply	Carolyn Johnson	1502-B Hwy 45 North	Columbus, MS 39705	662-328-9957	662-328-2057	cjohnson@cjsofficesupply.com	
Commercial Business Interiors Inc.	Mike Kuykendall	6927 Hwy. 49 N.	Hattiesburg, MS 39402	601-268-9998	601-268-7860	mkuykendall@cbi-ms.com	
Commercial Stationers	Wayne Ross	723 Scooba St.	Hattiesburg, MS 39401	601-582-4311	601-544-0354	comstat13@hotmail.net	
Craft Office Plus	Jimmy Craft	2301 Terry Road	Jackson, MS 39204	601-372-7901	601-372-5011	jimmy@craftofficeplus.com	
Dawkins Office Supply	Jimmy Brown	221 Main St.	Greenville, MS 38701	662-332-5448	662-453-7690	jimmy@dawkinsofficesupply.com	
Educational Furniture & Equipment	Ben Webb	2501-B Front St.	Meridian, MS 39301	601-581-1977	601-581-1978	ben@edufurniture.com	
Educational Interiors	Cris Vinson	PO Box 2257	Brandon, MS 39043	601-824-8884	601-824-9450	Cvinson@edinteriors.com	
Furniture Plus	Tina Johnson	PO Box 705	Jackson, MS 39205	601-278-3374	769-208-8720	<a href="mailto:Furnitureplus79@gmail.com">Furnitureplus79@gmail.com</a>	MV
Gulf Coast Business Supply Co.	John Rea	14484 Dedeaux Rd.	Gulfport, MS 39505	228-831-1019	228-831-1046	johnr@gcbs.net	
Mainline Office Supply	Phyllis Powell	1893 Merryhill Ranch Rd	Senatobia, MS 38668	662-562-8800	662-562-	mainlineoffice@comcast.net	MV

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MISSCO Contract Sales	Phillip May	PO Box 321400	Flowood, MS 39232	601-987-8600	601-987-3038	pmay@missco.com	
My Office Products	Markel Whittington	635 Daybright Dr.	Tupelo, MS 38801	662-841-9339	662-844-3709	markel.whittingto@myofficeofficeproducts.com	
OEC Gulfport	Lori DeDual	12199 Hwy 49 Suite 300	Gulfport, MS 39503	228-687-1441	228-539-9566	ldedual@oecbi.com	
Office Environments	Norman Webber	100 E. Capitol St.	Jackson, MS 39201	601-355-0313	601-353-6231	nweber@officee.com	
Office Furniture Solutions	Mike Fitzgerald	4300 Hewes Ave.	Gulfport, MS 39507	228-864-3379	228-864-1153	mikefitzgerald@officefurnitureolutions.us	
Office Innovations	David Henderson	834 Wilson Dr. suite C-2	Ridgeland, MS 39157	601-664-1850	601-664-1851	david@officeinnovationscorp.com	MV
Office Products Plus	Kimberly Cleland	208 Park Court	Ridgeland, MS 39157	601-898-7620	601-853-0627	kcleland@opplus.com	
OFFICEPRO	John Mercier	515 Childs St.	Corinth, MS	662-287-4474	662-487-4475	Johnd@officepro.net	
Pitner Office Supply	Hugh Robertson	1714 University Ave.	Oxford, MS 38655	662-234-0062	662-234-9148	pitnerofficesupp@bellsouth.net	
School Specialty	Kay Flood	5040 Meadow Oaks Park Dr.	Jackson, MS 39211	601-957-9157	601-899-0015	kflood@schoolspeciality.com	
School Specialty /Home Office	Greg Handwork	100 Paragon Parkway	Mansfield OH 44901	888-388-3224	888-388-6344	ghandwork@schoolspeciality.com	
Southern Business Supply of Meridian	Billy Adam Calvert	P.O. Box 5774	Meridian, MS 39302	601-485-2447	601-485-2671	billyadam24@comcast.net	MV
Standard Office Supply	Charles Downing	400 W. Pine St.	Hattiesburg, MS 39403	601-544-5361	601-545-	cdowning@standardoffice.com	

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Sullivan Office Supply	Stephen Langston	204 Main St.	Starkville, MS 39760	662-323-5222	662-323-8181	slangston@sullivanoffice.com	
Weatherall's	Larry Stewart	215 Commerce St.	Tupelo, MS 38802	662-842-5282	662-844-2491	larry@weatheallinc.com	
Whittington Office Furniture	Markel Whittington	277 Community Dr.	Tupelo, MS 38801	662-871-0568	662-269-2577	Markel.whittingto@comcast.com	
Wylie's Discount Office	Blake Hilburn	912 North Davis Ave.	Cleveland, MS 38732	662-745-6532	662-843-5295	blakehilbern@aol.com	