



**HPFI ON KANSAS STATE CONTRACT: ID 36515
Furniture, Office Library, School and Laboratory**

Effective Dates: January 1, 2012 through December 31, 2017

Price List: January 1, 2016

Discount: 51%, (Additional 2% discount for orders over \$30,000 List Price)

Purchase Orders: Purchase orders are sent to Servicing Dealers listed below.

Delivery: F.O.B. Destination. Delivery of In Stock Items will be made within 30 days, Non-Stock Items 45 days, ARO unless customer notified of any potential delivery delay within (5) business days after purchase order received. Exceptions include special finish, custom fabric, or customized orders.

Payment Terms: Net 30 days

Administrative Fee: 1/2% Administrative Fee on all purchases (including political subdivisions) made against this contract. The fee is to be included in the cost of the goods or services. Fees paid shall correlate with figures submitted on the quarterly reports.

Contract for use by: All State Agencies and Political Subdivisions (Cities, Counties and Municipalities). Agencies may use a P-Card for purchases from this contract.

Agency/Business Unit: Statewide Mandatory Use

Products Limited to:

- All High Point Furniture products in 2016 Price Book plus new products in HPFi 2016 price list supplement

Installation: Negotiable per project. All additional charges for delivery and installation shall be noted on the cost sheet.

Space Planning/Design Fees: Negotiable per project

Minimum Order: Orders of less than 500 lb. will be assessed a minimum freight charge of \$75.00 net per order (excluding items shipped via small package ground service)

Representative:

Sales: David Alexander, Maynard & Associates 913-302-4355 dsa4544@yahoo.com

Customer Service: Pamela Fox 800-447-3462, Ext 2245 PamelaF@hpfi.com

Servicing Dealers:

REGION 1	BA Designs, LLC 4119 S.W. Southgate Drive Topeka, KS 66609	Contact: Beth Anne Branden Email: bbranden@badesigns-ks.com Telephone: 785-267-8100 Fax: 785-266-8116
REGION 2	Commercial Concepts & Furnishings 3622 Noland Ct. Independence, MO 64055	Contact: Jerry Kanoy Email: ikanoy@ccfurn.com Telephone: 816-254-7400 Fax: 816-254-7400



REGION 3	BA Designs, LLC 4119 S.W. Southgate Drive Topeka, KS 66609	Contact: Beth Anne Branden Email: bbranden@badesigns-ks.com Telephone: 785-267-8100 Fax: 785-266-8116
REGION 4	Navrat's Office Products 728 Mechanic Street Emporia, KS 66801	Contact: Kirk Brown Telephone: 620-342-2092 Email: kbrown@navrats.com Fax: 620-342-8652
REGION 5	Encompas 125 N. Market, Suite 110 Wichita, KS 67202	Contact: Valerie Ethridge Telephone: 316-448-0427 Email: Valerie@encompaskc.com Fax: 316-448-0428
REGION 6	Office Solutions, Inc. 1007treet Garden City, KS 67846	Contact: Richard Taylor Telephone: 620-276-3131 Email: r.taylor@officesolutionsinc.biz Fax: 620-276-3131