



## ALABAMA STATE CONTRACT SUMMARY

Contract MA T390 Furniture

Master Agreement Number: MA 999 17000000155

Contract period: March 1, 2017 to February 28, 2022  
Commodity # 42500 – Furniture Office, Tables, Educational

State Agencies' Discounts:

**Dock Delivery - 54% Discount**

**Inside Delivery - 52% Discount**

**Installation - 50% Discount**

Product on Contract: All High Point Furniture products.  
High Point Furniture Industries Vendor #56067172401

**Prices:** Zone 1 Pricing from High Point Furniture Industries, Inc. 2017 Price Book

**Orders:** Assisting dealer must give quote to end user including product, list price, discount, price after discount and Master Agreement number. State Agency must list the assisting dealer name and address on purchase order and send directly to:

High Point Furniture Industries, Inc.  
1104 Bedford Street  
High Point, NC 27263

**Terms:** Net 30 Days

**Shipping:** FOB Destination, No additional freight charges allowed

Guaranteed Delivery – 4 weeks A/R/O (Quick Ship Orders – 6 Days)

Warranty – HPFI's Limited Lifetime Warranty

Customer Service Contact: Crystal Fowler

Telephone: 800-447-3462 Ext 2239 - Fax: 877-378-6494

E-mail: [CrystalF@hpfi.com](mailto:CrystalF@hpfi.com)

Sales Representative: Keat de la Torre, Keat de la Torre & Associates

Telephone: 205-965-4695 - Fax: 205-980-1061

E-mail: [Keat@teamkeat.com](mailto:Keat@teamkeat.com)

### AUTHORIZED ASSISTING DEALERS:

| Authorized Dealers   |   |
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| Miller's Office Furniture<br>625 Noble Street<br>Anniston, AL 36202            | Contact: Ralph Brewer<br>Email: <a href="mailto:ralphbrewer@cableone.net">ralphbrewer@cableone.net</a><br>Tel.: 256.237.1641<br>Fax: 256.237.1779 |
| Alabama Office Supply<br>201 South 8 <sup>th</sup> Street<br>Opelika, AL 36801 | Contact: Wake Asbury<br>Email: <a href="mailto:wakea@aaoffice.com">wakea@aaoffice.com</a><br>Tel.: 334.749.3456<br>Fax: 334.749.5583              |

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| Terrell Enterprises<br>105 Cloverdale Road<br>Greenville, AL 36037                 | Contact: Al Brannon<br>Email: <a href="mailto:al@terrellenterprises.com">al@terrellenterprises.com</a><br>Tel.: 334.382.7415<br>Fax: 334.382.5583                      |
| Office Interiors by OSCO<br>229 Grant Street<br>Decatur, AL 35602                  | Contact: Eddie Allen<br>Email: <a href="mailto:eallen@oscoinc.com">eallen@oscoinc.com</a><br>Tel.: 256.340.5100<br>Fax: 256.340.5108                                   |
| Enterprise Office Supply<br>208 North Main Street<br>Enterprise, AL 36301          | Contact: Tim Stewart<br>Email: <a href="mailto:tstewart@entofficesupply.com">tstewart@entofficesupply.com</a><br>Tel.: 334.677.3818<br>Fax: 334.347.2889               |
| Observer Supply<br>224 South Third Street<br>Gadsden, AL 35901                     | Contact: Melissa Jacobs<br>Email: <a href="mailto:mjacobs@observersupply.com">mjacobs@observersupply.com</a><br>Tel.: 256.547.5481<br>Fax: 256.547.1891                |
| Office Equipment Company<br>104 North Beltline Highway<br>Mobile, AL 36616         | Contact: Gerri Kennedy-Holland<br>Email: <a href="mailto:gkennedy-holland@oecbi.com">gkennedy-holland@oecbi.com</a><br>Tel.: 334.471.3368<br>Fax: 334.473.4018         |
| Kyser Office Works<br>2400 Spruce Street<br>Montgomery, AL 36107                   | Contact: Chris Dunn<br>Email: <a href="mailto:cdunn@kyser.com">cdunn@kyser.com</a><br>Tel.: 334.832.9419<br>Fax: 334.345.2363  |
| Kyle Office Supply Company<br>1020 21 <sup>st</sup> Avenue<br>Tuscaloosa, AL 35403 | Contact: Drew Kyle<br>Email: <a href="mailto:dkyle@kyleofficesupply.com">dkyle@kyleofficesupply.com</a><br>Tel.: 205.345.5513<br>Fax: 205.345.2363                     |
| Burgess Interiors<br>2401 2 <sup>nd</sup> Avenue North<br>Birmingham, AL 35203     | Contact: Jim Burgess<br>Email: <a href="mailto:jim@burgessinteriors.com">jim@burgessinteriors.com</a><br>Tel.: 205.870-7853<br>Fax: 205.731.2113                       |
| American Business Supply<br>1 West Park Drive<br>Birmingham, AL 35211              | Contact: Hunter Barton<br>Email: <a href="mailto:hbarton@americanbusinesssupply.com">hbarton@americanbusinesssupply.com</a><br>Tel.: 205.664.3547<br>Fax: 205.664.8945 |
| Office Furniture Works<br>325 Windchase Trace<br>Birmingham, AL 35242              | Contact: Glenn Bomar<br>Email: <a href="mailto:glennbomar@gmail.com">glennbomar@gmail.com</a><br>Tel: 205.821.6514   |



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| Wise Office Supply<br>1013 So. Brundidge Street<br>Troy, AL 36801                       | Contact: Layne Wise<br>Email: <a href="mailto:wise@troycable.net">wise@troycable.net</a><br>Tel: 334.566.3790<br>Fax: 334.566.0001                                       |
| Hudson Office Supply<br>2401 North Range Street<br>Dothan, AL 36303                     | Contact: Bo Hudson<br>Email: <a href="mailto:bo@hudsonofficesupply.com">bo@hudsonofficesupply.com</a><br>Tel: 334.792.3155<br>Fax: 334.793.2761                          |
| PSI (Printers & Stationers)<br>113 North Court Street<br>Florence, AL 35630             | Contact: Lucretia Parrish<br>Email: <a href="mailto:Lucretia@printersandstationers.com">Lucretia@printersandstationers.com</a><br>Tel: 256.764.8061<br>Fax: 256.764.5024 |
| Cox Commercial Interiors<br>208 23 <sup>rd</sup> Street North<br>Birmingham, AL 35203   | Contact: Ophelia Cox<br>Email: <a href="mailto:ocox@ccominteriors.com">ocox@ccominteriors.com</a><br>Tel: 205.243.0952<br>Fax: 205.991.7299                              |
| Lindsey Office Furnishings<br>2223 1 <sup>st</sup> Avenue North<br>Birmingham, AL 35203 | Contact: Chris Davis<br>Email: <a href="mailto:chrisd@lindseyof.com">chrisd@lindseyof.com</a><br>Tel: 205.251.9088<br>Fax: 205.251.2440                                  |
| Crawford Office Supply<br>301 South Leighton Avenue<br>Anniston, AL 36207               | Contact: Michael Spivey<br>Email: <a href="mailto:mspivey@crawfordofficesupply.com">mspivey@crawfordofficesupply.com</a><br>Tel: 256.237.3310<br>Fax: 256.237.2994       |
| A1 Corporate Interiors<br>3017-B 2 <sup>nd</sup> Avenue So.<br>Birmingham, AL 35223     | Contact: Cathy Waters<br>Email: <a href="mailto:cwaters@aicorporateinteriors.com">cwaters@aicorporateinteriors.com</a><br>Tel: 205.871.4599<br>Fax: 205.871.4553         |
| A-Z Office Resource<br>11 Jetpex Circle<br>Madison, AL 35758                            | Contact: Richard Askew<br>Email: <a href="mailto:raskew@azorinc.com">raskew@azorinc.com</a><br>Tel: 256.536.3220<br>Fax: 256.535.9077                                    |
| Redhead Furniture<br>3545 Monte Vista Drive<br>Tuscaloosa, AL 35405                     | Contact: Katie Anderson<br>Email: <a href="mailto:redheadfurniture@gmail.com">redheadfurniture@gmail.com</a><br>Tel: 205.396.7540  |
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