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# Press Release

For Immediate Release



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## **HPFi<sup>®</sup> Announces New Representation in Mid-Atlantic**

HPFi (High Point Furniture Industries) has appointed Akers Business Solutions, based in Glen Burnie, Maryland to represent the company's products in the Mid-Atlantic states of Virginia, Maryland, Delaware, Pennsylvania, southern New Jersey and The District of Columbia.

"I am pleased to have Akers Business Solutions join the HPFi team," said Doug Gaines, Vice President of Sales for HPFi. As we continue to strengthen the HPFi brand, our goal is to partner with rep organizations that offer a next level synergistic effect and that is what we found in Akers Business Solutions."

Akers Business Solutions has been representing manufacturers in the Mid-Atlantic region for over twenty-seven years. They have built a solid reputation as one of the most trusted rep organizations for their manufacturers and its customers.

HPFi operates a 4,100 sq. ft. showroom and two manufacturing facilities in High Point, North Carolina with over 440,000 square feet of manufacturing space. With roots in High Point, the furniture capital of the world, HPFi combines the skill and expertise of seasoned furniture craftspeople with modern day technology to deliver exceptional value to its customers.

For additional information on Akers Business Solutions, visit [www.akersbusiness.com](http://www.akersbusiness.com) or contact Darlene Akers, President, by telephone at 410.541.3005 or by email at [darlene@akersbusiness.com](mailto:darlene@akersbusiness.com).

For further information on HPFi, contact Tom Carrigan, Vice President of Marketing, 1104 Bedford Street, High Point, North Carolina 27263, Telephone: 336.431.7101 Ext. 2241, Fax: 336.431.0673, Email: [TomC@hpfi.com](mailto:TomC@hpfi.com).

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